

Estimated Leaf Production by Crop Year

million green kgs
as of August 4, 2011

Flue-Cured	2007	2008	2009	2010	2011E
North & Central America + Caribbean	242	235	251	249	254
<i>USA</i>	<i>220</i>	<i>219</i>	<i>236</i>	<i>222</i>	<i>227</i>
South America	749	713	711	682	809
<i>Brazil</i>	<i>643</i>	<i>608</i>	<i>608</i>	<i>567</i>	<i>700</i>
Europe + CIS	141	152	158	155	150
Africa + Middle East	232	203	218	325	362
Asia + Oceania	2,511	2,876	2,986	3,138	3,052
<i>PRC</i>	<i>1,950</i>	<i>2,300</i>	<i>2,350</i>	<i>2,461</i>	<i>2,428</i>
World Total	3,875	4,178	4,323	4,549	4,626

Burley	2007	2008	2009	2010	2011E
North & Central America + Caribbean	124	117	116	106	109
<i>USA</i>	<i>102</i>	<i>95</i>	<i>91</i>	<i>81</i>	<i>79</i>
South America	156	155	184	140	175
<i>Brazil</i>	<i>105</i>	<i>100</i>	<i>122</i>	<i>90</i>	<i>117</i>
Europe + CIS	63	70	73	67	55
Africa + Middle East	146	258	318	293	297
Asia + Oceania	127	136	146	155	139
<i>PRC</i>	<i>25</i>	<i>36</i>	<i>35</i>	<i>35</i>	<i>37</i>
World Total	616	736	836	760	776

Oriental	2007	2008	2009	2010	2011E
World Total	232	264	273	248	239

Dark Air-Cured	2007	2008	2009	2010	2011E
World Total	142	132	125	125	127

N.B.: Estimates for all types change from time to time as new data become available.

Totals may differ from the sum of the numbers in each column due to rounding.

The data herein are Universal's estimates of production in selected tobacco origins and of world production as of the date shown on the report. The data also suggest what production levels could be for the upcoming crop. The Report is primarily based on market assessments by the worldwide Universal Group. From time to time, it may also include estimates available through various trade sources, which may not always be reliable. The Company makes no warranty on the accuracy of these data and assumes no duty to update any materials contained in this Report.

Important factors could affect current expectations for any one market, including political and economic events as well as weather conditions. Readers should not unduly rely on any estimates, projections, or other forward-looking data cited herein to reach conclusions or make decisions about the various markets. This Report is not intended to serve as an indicator of the Company's future financial results or serve as a guide for investing in the Company. For a list of factors that may affect the forward-looking data herein and the Company's future business, please refer to the section in the Company's most recent annual report on Form 10-K entitled "Management's Discussion and Analysis of Financial Conditions and Results of Operations - Factors That May Affect Future Results."

